

# Training Schedule











JAN • FEB • MAR















## 2023


JANUARY						
S	M	T	W	T	F	S
	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

FEBRUARY						
S	M	T	W	T	F	S
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28				

MARCH						
S	M	T	W	T	F	S
			1	2	3	4
5	6	7	8	9	10	11

- JAN 9** 10:30am  The Basics: Getting Setup & myEWM
- JAN 10** 1:00pm  Database & Professional Biography **Online Only**
- JAN 12** 10:30am  MLS Matrix 101
- JAN 19** 10:30am  BHHS REsource Center
- JAN 23** 10:30am  BoomTown CRM
- JAN 24** 1:00pm  Social Media & Blog Posting **Online Only**
- JAN 26** 10:30am  Protecting Against Liability *with Aniella Gonzalez*
- 11:15am  Relocation, New Construction & Curbio *with Patrick O'Connell*
- JAN 27** 1:00pm  SOCi & ACESocial **Online Only**
- JAN 30** 10:30am  Prospecting Techniques


- FEB 2** 10:30am  Comparative Market Analysis
- FEB 3** 1:00pm  RPR **Online Only**
- FEB 6** 10:30am  Affiliate: Prosperity Home Mortgage
- 11:00am  Affiliate: Florida Title & Guarantee Agency
- 11:30am  Affiliate: Dergalis Associates
- FEB 7** 1:00pm  Canva **Online Only**
- FEB 9** 10:30am  Rentals
- FEB 10** 1:00pm  TrendGraphix **Online Only**
- FEB 13** 10:30am  Form Simplicity: The Basics **Online Only** *with Kaz Cisowski*
- FEB 14** 1:00pm  Working with Buyers **Online Only**
- FEB 16** 10:30am  Listing Presentation
- FEB 20** 10:30am  Form Simplicity: Optimizing Your Workflow **Online Only** *with Kaz Cisowski*
- FEB 23** 10:30am  Form Simplicity: Task Manager **Online Only** *with Kaz Cisowski*
- FEB 28** 10:30am  Objection Handling **Online Only**

- MAR 2** 10:30am  Listing Paperwork
- MAR 6** 10:30am  Contracts: Part One
- MAR 9** 10:30am  Contracts: Part Two

### REMINDERS

### LOCATION KEY

Check The Calendar on [EWMTraining.com](http://EWMTraining.com) For Other Live or Virtual Learning Opportunities.

 Hybrid: In-Person Class at Alhambra Office Training Center & Online

 Online ONLY